

# WAVELINK SALES ACCELERATOR PROGRAM



## Sales Accelerator 2.0 Program Terms & Conditions

- Any individual deal over \$25,000 reseller buy ex GST will be removed from the reseller quarterly total.
- Promotion is for Fortinet **Advocate** and **Select** partners only
- If any individual deals are included in any other promotion from Wavelink, the total value of that sale will be removed from the quarterly total.
- This is a quarterly incentive.
- This promo starts July 1<sup>st</sup> 2022 and ends 30<sup>th</sup> September 2022.
- Gift card values will be collated, and cards sent in the first month of the next quarter.
- A Reseller must register to participate, if no registration has been completed, they will not be able to participate in the promotion
- Offer is not applicable with any other Fortinet or Wavelink & Fortinet campaign or promotion.
- If an individual is registering for the promotion by doing so, they are also confirming their company allows for Wavelink to incentive individual sales representatives and accepts any liability in terms of internal process the reseller company may have.
- The winning participant must accept the FBT terms and conditions outlined as follows:
  - i. Wavelink offers no taxation advice and accepts no taxation liability to claimants or their employers arising from or in connection with promotions or any similar incentive, loyalty, or reward programs.
  - ii. Any taxation liability is the sole responsibility of the claimant or its employer, and Wavelink makes no representation that the promotions or any similar incentive, loyalty or reward programs will be taxation free.
  - iii. It is the responsibility of the claimant to ensure they have permission from their employer to participate in the incentives, loyalty, or rewards programs.
- Rewards are capped at \$5,000 AUD per Partner Organisation per quarter.
- Wavelink may change terms and condition at any time without prior notice

### Promotion Incentive Brackets.

\$10,000 – \$19,999	Earn \$150
\$20,000 – \$39,999	Earn \$250
\$40,000 – \$59,999	Earn \$500
\$60,000 – \$79,999	Earn \$700
\$80,000 – \$99,999	Earn \$1,000
\$100,000+	Earn \$1,250

**Happy Selling!**