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Wavelink announces appointment of Hayley Dack as Territory Sales Manager for Meru Education-Grade (MEG) Wi-Fi in Australia and NZ

Sunnyvale, Calif. and Melbourne, Australia – September 18, 2013 – Meru Networks and its Australian distributor Wavelink today announced the appointment of Hayley Dack as Territory Sales Manager for Meru Education-Grade (MEGTM) Wi-Fi in Australia and New Zealand (ANZ). Dack has more than eight years' experience in sales-focused roles in the IT industry. Dack joins a dedicated team of Meru technical sales professionals comprising territory account managers and sales engineers, through which Meru and Wavelink bring Meru's advanced wireless solutions to market.

"I'm very excited to continue the tremendous work of the Meru Networks ANZ team in K-12 and higher education," said Dack. "Meru Networks' recent announcement of the AP832, the world's fastest enterprise 802.11ac access point, means that Meru can deliver a seamless upgrade path to their hundreds of existing customers in the region and gives the team an edge when working with education customers to meet their Wi-Fi needs."

Meru's MEG solution is designed to solve colleges' and universities' BYOD issues and support their uninterrupted learning applications. MEG starts with three simple steps:

- 1. Onboard quickly with BYOD provisioning and secure wireless access mapped to IT policies.
- 2. Connect all BYOD devices reliably anywhere on campus.
- 3. Learn by deploying validated learning and teaching applications over the MEG wireless platform.

"Meru excels in meeting educational institutions' needs due to its solutions being explicitly developed for high density and throughput, both of which are critical due to BYOD and extensive video streaming," said Ilan Rubin, managing director of Wavelink. "Hayley's extensive sales experience will contribute strongly to our communicating Meru's benefits to the education sector and driving adoption of Meru's education solutions in the region."

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About Wavelink

Wavelink specialises in the supply, marketing and support of a range of leading edge Enterprise Mobility and UC Solutions. Wavelink distributes a range of products from Spectralink, Meru Networks, Digium, Polycom, AirTight, Nomadix and Citrix. For more information please contact Wavelink on 1300 147 000.



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About Meru Networks

Meru Networks (NASDAQ: MERU) is a market leader in the development of mobile access and virtualised Wi-Fi solutions. Meru's MobileFLEX wireless architecture addresses the ever-growing need for higher bandwidth and higher client densities. The Meru Identity Manager solution greatly simplifies secure device onboarding and the company's unique Context-aware Application Layers enable dedicated channel assignments for specific applications, devices and usage scenarios. Meru customers include Fortune 500 businesses as well as leaders in education, healthcare and hospitality. Founded in 2002, Meru is headquartered in Sunnyvale, Calif., with operations in North America, Europe, the Middle East, Asia Pacific and Japan. Visit www.merunetworks.com or call (408) 215-5300 for more information.

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