Polycom SpectraLink 8400 series available now in Australia

Transforming mobile unified communications in the workplace with next-gen voice-over-Wi-Fi handsets

Melbourne, August 9, 2011 - Wavelink, distributors of Polycom's voice communications solutions, has announced the availability of Polycom's next-generation Polycom® SpectraLink® 8400 series handsets for wireless voice and data applications in Australia.

The Polycom SpectraLink 8400 series are the first in the industry to feature:
- a revolutionary standards-based application platform
- the most reliable form factor for enterprise use
- an integrated barcode reader
- Polycom's renowned voice quality
- the industry's broadest interoperability with 802.11a/b/g/n wireless infrastructure and market-leading unified communications (UC) platforms.

The SpectraLink 8400 series handsets are designed to improve productivity and responsiveness of mobile workers, meeting the critical communication needs in the healthcare, logistics, and retail industries, and deliver the industry's lowest total cost of ownership – up to 33 per cent lower than competing systems.

Ilan Rubin, managing director, Wavelink, said, "The SpectraLink 8400 series is set to transform mobile UC in the workplace by providing voice and data over Wi-Fi capabilities letting companies leverage existing networks and giving employees real-time connectivity for data applications.

"Wavelink's customers now have access to industry specific voice over wireless LAN handsets that meet their particular needs."

The Polycom SpectraLink 8440 delivers the mobile voice and application access needed in 24-hour environments through easy-to-switch battery packs, while the SpectraLink 8450 features an integrated barcode reader for voice, data applications and data capture from one device.

The handsets work with 802.11n and legacy Wi-Fi networks providing robust yet reliable voice and data capabilities over the corporate network and extending the mobility capabilities of workers. They feature an XML-based application platform for out-of-the-box access to enterprise productivity applications, and can integrate with Microsoft Office Communications Server to provide instant messaging and presence capabilities.

Ben Guderian, vice president of wireless solutions at Polycom, said, "For solution providers, the handsets fit a niche that regular Wi-Fi handsets or even smartphones can't. The scanner on the 8450, for example, is industrial grade and built for constant and heavy use.

"Barcoding is becoming critical in industries such as healthcare, with electronic medical records and medication administration. Scanners are available on smart phones, but it can take a while for a smart phone to power up, which just wouldn't cut it. Plus healthcare workers need something that can read barcodes that may not be flat, such as on wristbands – something smartphone scanners are incapable of doing.

"Retail environments, and, indeed, any environment that does a lot of barcode scanning, are a good fit for these handsets. Best of all, they integrate with most industry access points and PBXs, so companies don't have to perform a full-scale rip and replace to use the technology.

"It's a compelling ROI in that it doesn't cost a lot to implement the 8400 series handsets to improve the way people do business," Guderian said.

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About Polycom
Polycom, Inc. (Nasdaq: PLCM) is a global leader in unified communications solutions with industry-leading telepresence, video, voice and infrastructure solutions built on open standards. Polycom powers smarter conversations, transforming lives and businesses worldwide. Please visit www.polycom.com for more information or connect with Polycom on Twitter, Facebook, and LinkedIn.

About Wavelink
Wavelink (www.wavelink.com.au) specialises in the supply, marketing and support of a range of leading edge business IP, wireless, communication and network security and access solutions. Wavelink distributes a range of products from Polycom, Meru Networks, Digium, Cisco, AirTight, Nomadix, Identity Networks and Bradford Networks. For more information please contact Wavelink on 1300 147 000.